
Advanced Certificate in Ai-Driven Sales Prospecting and Analytics (Advanced)

Ai Driven Sales Prospecting Fundamentals

mindmap

root((Ai Driven Sales Prospecting Fundamentals))

- Sales Fundamentals

 - Lead Generation

 - Sales Analytics

- Ai Driven

 - Machine Learning

 - Data Analysis

- Sales Prospecting

 - Account Based

 - Sales Forecasting

- Marketing Strategy

 - Customer Engagement

 - Revenue Growth