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Executive Certificate in Admission Leadership in Education

## International Admissions

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### International Admissions

International admissions refer to the process by which educational institutions admit students from countries other than the one in which the institution is located. This process involves assessing and evaluating the qualifications, academic records, language proficiency, and other relevant criteria of international students to determine their eligibility for admission.

International admissions play a crucial role in promoting diversity, cultural exchange, and global perspectives within educational institutions. It allows students from different parts of the world to access quality education and opportunities for personal and professional growth. However, navigating the complexities of international admissions can be challenging due to varying educational systems, language barriers, and cultural differences.

### Key Terms and Vocabulary

1. **Transcript:** A transcript is an official document that lists the courses taken, grades received, and credits earned by a student during their academic career. Transcripts are often required as part of the international admissions process to evaluate a student's academic performance.
2. **TOEFL (Test of English as a Foreign Language):** TOEFL is a standardized test that measures the English language proficiency of non-native English speakers. Many educational institutions require international students to submit TOEFL scores as part of their application for admission.
3. **IELTS (International English Language Testing System):** IELTS is another standardized test used to assess the English language proficiency of non-native English speakers. It is widely accepted by universities and colleges around the world as part of the international admissions process.
4. **GRE (Graduate Record Examination):** The GRE is a standardized test that is required for admission to many graduate programs in the United States and other countries. It assesses a student's verbal reasoning, quantitative reasoning, and analytical writing skills.
5. **GMAT (Graduate Management Admission Test):** The GMAT is a standardized test that is required for admission to many business schools and MBA programs. It assesses a student's analytical writing, integrated reasoning, quantitative, and verbal skills.
6. **Scholarship:** A scholarship is a financial award given to students to help them pay for their education. Many universities and organizations offer scholarships to international students based on academic merit, financial need, or other criteria.
7. **Visa:** A visa is an official document issued by a country's government that allows a foreign national to

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enter, stay, or study in that country for a specified period. International students often need a student visa to study abroad.

8. Cultural Competence: Cultural competence refers to the ability to effectively interact and communicate with people from different cultures. It is essential for admissions professionals working with international students to understand and respect cultural differences.

9. Articulation Agreement: An articulation agreement is a formal agreement between two or more educational institutions that specifies the transfer of credits from one institution to another. Articulation agreements can facilitate the transfer of international students' credits between institutions.

10. Conditional Admission: Conditional admission is a type of admission offered to international students who meet all admission requirements except for English language proficiency. These students are typically required to complete an English language program before starting their academic program.

11. Recruitment: Recruitment refers to the process of identifying, attracting, and enrolling prospective students to an educational institution. International admissions professionals often engage in recruitment activities to attract talented students from around the world.

12. Enrollment Management: Enrollment management is a strategic approach to managing the entire student lifecycle, from recruitment and admissions to retention and graduation. International admissions professionals play a key role in enrollment management to ensure the success of international students.

13. Credential Evaluation: Credential evaluation is the process of assessing and verifying the authenticity and equivalency of educational credentials obtained from foreign institutions. It helps admissions professionals make informed decisions about the eligibility of international students.

14. Immigration Regulations: Immigration regulations are laws and policies that govern the entry, stay, and study of foreign nationals in a country. International admissions professionals need to stay updated on immigration regulations to ensure compliance and support international students.

15. Admissions Interview: An admissions interview is a formal conversation between an admissions officer and a prospective student to assess their qualifications, goals, and fit for the educational institution. International admissions professionals may conduct interviews with international students via video conferencing.

16. Study Abroad: Study abroad refers to a program that allows students to pursue academic coursework in a foreign country for a semester or a year. International admissions professionals may support study abroad programs and facilitate the admission of international exchange students.

17. Agent: An agent is a representative or consultant who assists international students with the admissions process, visa applications, and other logistical aspects of studying abroad. Educational institutions may partner with agents to recruit and support international students.

18. Retention: Retention refers to the ability of an educational institution to retain students and support their academic success until graduation. International admissions professionals play a role in supporting the

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retention of international students through advising, support services, and cultural programs.

19. **Cross-Cultural Communication:** Cross-cultural communication refers to the exchange of information and ideas between people from different cultural backgrounds. International admissions professionals need strong cross-cultural communication skills to effectively engage with international students and their families.

20. **Admissions Policy:** An admissions policy is a set of guidelines and criteria used by an educational institution to evaluate and select applicants for admission. International admissions professionals help develop and implement admissions policies that promote diversity and inclusivity.

21. **Financial Aid:** Financial aid refers to scholarships, grants, loans, and work-study programs that help students pay for their education. International students may be eligible for financial aid to support their studies abroad.

22. **Alumni Relations:** Alumni relations involve building and maintaining relationships with former students of an educational institution. International admissions professionals may collaborate with alumni networks to engage international alumni and support current international students.

23. **Study Permit:** A study permit is an official document issued by a country's government that allows a foreign national to study in that country for a specified period. International students often need a study permit in addition to a student visa to study abroad.

24. **Admissions Committee:** An admissions committee is a group of faculty, staff, and administrators responsible for reviewing and making decisions on student applications for admission. International admissions professionals may serve on admissions committees to evaluate international student applications.

25. **Intercultural Competence:** Intercultural competence refers to the ability to interact effectively and appropriately with individuals from different cultural backgrounds. International admissions professionals need to develop intercultural competence to support the diverse needs of international students.

26. **Undergraduate Admissions:** Undergraduate admissions involve the process of admitting students to bachelor's degree programs at colleges and universities. International admissions professionals work with undergraduate applicants to assess their qualifications and fit for the institution.

27. **Graduate Admissions:** Graduate admissions involve the process of admitting students to master's, doctoral, and professional degree programs at universities. International admissions professionals help graduate applicants navigate the application process and meet program requirements.

28. **Admissions Counselor:** An admissions counselor is a professional who assists prospective students with the application process, provides information about programs and services, and supports them throughout the admissions process. International admissions counselors specialize in working with international students.

29. **International Student Services:** International student services are resources and support programs

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designed to help international students adjust to campus life, navigate immigration regulations, and succeed academically. International admissions professionals collaborate with student services to support international students.

30. Admissions Software: Admissions software is technology used by educational institutions to streamline and automate the admissions process. International admissions professionals may use admissions software to manage applications, communicate with applicants, and track admissions data.

31. Host Institution: A host institution is an educational institution that admits and hosts international students for a period of study. International admissions professionals at host institutions facilitate the admission, orientation, and support services for international students.

32. English Language Program: An English language program is a course or program designed to improve the English language skills of non-native English speakers. International students who need to improve their English proficiency may enroll in an English language program before starting their academic program.

33. Admissions Portal: An admissions portal is an online platform where prospective students can submit applications, track their admission status, and access information about programs and services. International admissions professionals manage admissions portals to provide a seamless application experience for international students.

34. Pre-Departure Orientation: A pre-departure orientation is a session or program designed to prepare international students for studying abroad. International admissions professionals may organize pre-departure orientations to provide information on visas, travel, housing, and cultural adjustment.

35. Admissions Strategy: An admissions strategy is a plan or approach used by educational institutions to attract, enroll, and retain students. International admissions professionals develop and implement admissions strategies to reach and support international students effectively.

36. Application Fee: An application fee is a non-refundable fee that applicants must pay when submitting their application for admission. International students may need to pay an application fee as part of the admissions process.

37. Admissions Deadline: An admissions deadline is the last date by which applicants must submit their application for admission. International admissions professionals set and communicate admissions deadlines to ensure a smooth and timely admissions process.

38. Admissions Criteria: Admissions criteria are the requirements and qualifications that applicants must meet to be considered for admission. International admissions professionals assess applicants based on admissions criteria such as academic performance, test scores, and language proficiency.

39. Admissions Marketing: Admissions marketing is the process of promoting educational programs, services, and opportunities to attract prospective students. International admissions professionals use marketing strategies to reach and engage international students.

40. Admissions Policy: An admissions policy is a set of guidelines and principles that guide the admissions

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process. International admissions professionals develop and enforce admissions policies to ensure fairness, transparency, and compliance with regulations.

41. Admissions Interview: An admissions interview is a conversation or meeting between an admissions officer and a prospective student to assess their qualifications, interests, and fit for the institution. International admissions professionals may conduct admissions interviews with international students to evaluate their candidacy.

42. Admissions Decision: An admissions decision is the outcome of the admissions process, where applicants are either accepted, denied, or waitlisted for admission. International admissions professionals communicate admissions decisions to applicants and provide support throughout the enrollment process.

43. Admissions Yield: Admissions yield is the percentage of admitted students who accept an offer of admission and enroll in a program. International admissions professionals monitor admissions yield to assess the effectiveness of their recruitment and admissions efforts.

44. Admissions Event: An admissions event is a recruitment or outreach activity organized by an educational institution to attract prospective students. International admissions professionals may host admissions events locally or internationally to engage with prospective international students.

45. Admissions Data: Admissions data refers to information and statistics related to the admissions process, including applicant demographics, application volume, acceptance rates, and enrollment trends. International admissions professionals analyze admissions data to inform decision-making and improve recruitment strategies.

46. Admissions Committee: An admissions committee is a group of faculty, staff, and administrators responsible for reviewing and evaluating student applications for admission. International admissions professionals may serve on admissions committees to make admissions decisions and shape admissions policies.

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